

CMA CGM Group Intramed Lines

2016-11



Summary

The market / the competition:

- to attract cargo loaded in North European ports
- to attract cargo moving on trucks.

The tools:

- dedicated short-sea services (container or roro)
- main-liners (en route)
- combination with feeders

The service:

- transit-time
- frequency
- reliability
- containers pw
- intermodal and logistics

CMA CGM Group services in Intramed



dedicated direct short sea services (container & ro-ro)

32 container and 5 ro-ro operated vessels on dedicated intra-med services

+ a feeder network ex Malta

+ en-route calls of North Europe / East Med or East of Suez mainliner services.

More than 50 ports of call (excl. Black Sea)

65 Intramed offices

An intermodal & logistic offer

Intra Med services

EURONAF : Italy / France / Spain – North Africa services

AGAPOV: Agadir - Port Vendres service

WEMED – West Med - East Med service

EMED – East Med service

EURONAF – Italy / France / Spain – North Africa services

Key points

- 4 weekly loops with fixed day departure
- 9 to 12 vessels deployed to serve 9 to 10 Algerian ports
- Integrated an extensive intermodal offer from main European cities via Marseilles (weekly rail connections).
- 1 owned dry port in Algiers: ALTERCO ODCY and a second dry port solution with Anisfer



EURONAF line provides the widest range of ports in North Africa with the more reliable and regular service in the market.

- from Marseille : direct weekly sailings to Algiers dry port Alterco, Algiers dry port Anisfer, Algiers sea port, Oran, Ghazaouet, Annaba, Skikda, Mostaganem,
- from Valencia/Barcelona : direct weekly sailings to Algiers dry port Alterco and Oran, semi direct services(*) to other Algerian POD,
- from La Spezia/Genoa/Gandia : direct weekly sailings to Ghazaouet, semi direct services(*) to other Algerian POD.
- Direct weekly service from Algiers to Marseille/Valencia/Barcelona

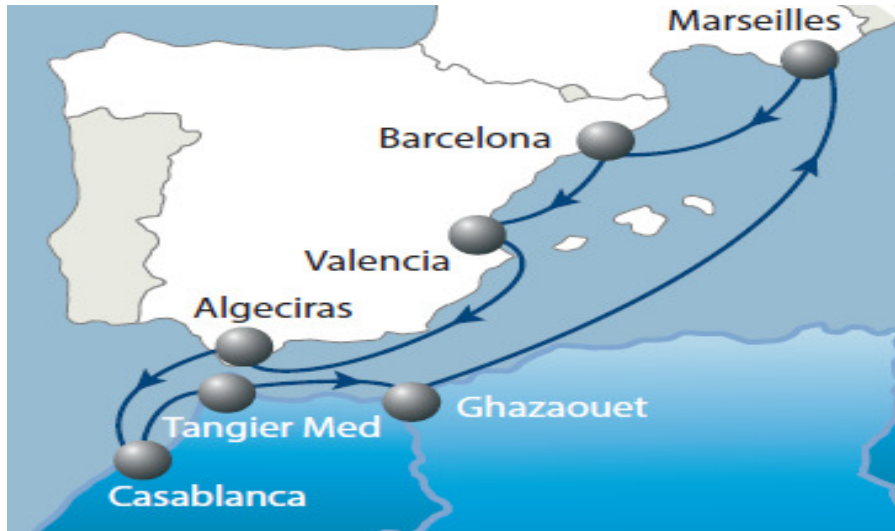
(*) transshipment day A / day A

Transit time

To \ From	Marseilles	Genoa	La Spezia	Barcelona	Valencia
Algiers ODCY	2	4	5	4	5
Algiers Sea Port	5	7	8	7	8
Ghazaouet	2	4	5	4	5
Oran	2	4	5	4	5
Bejaia	6	8	9	8	9
Annaba	6	8	9	8	9
Skikda	6	8	9	8	9
Mostaganem	2	4	5	4	5

NB : Transit Time Gandia-Ghazaouet : 20 hours

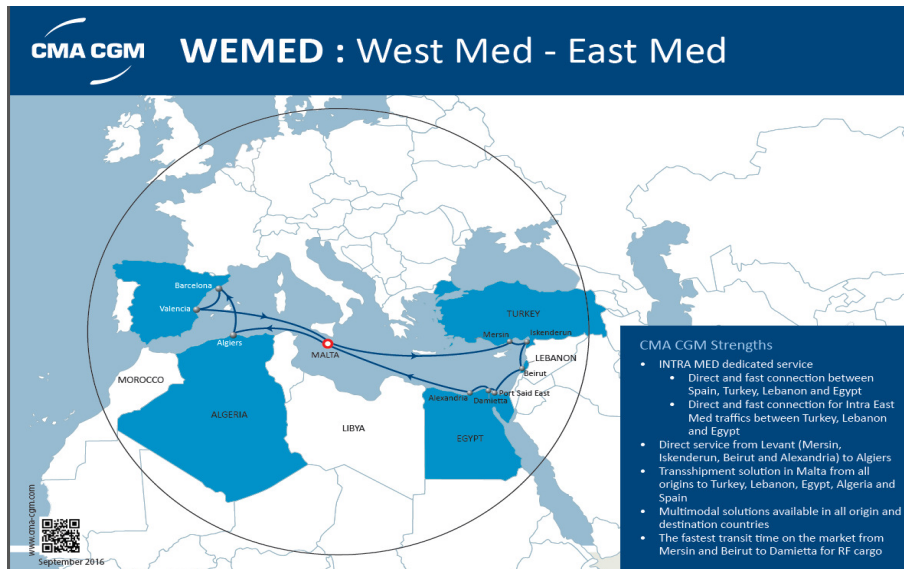
MOROCCO Summer season



MOROCCO Winter season



West Med – East Med



- CMA CGM Strengths**
- INTRA MED dedicated service
 - Direct and fast connection between Spain, Turkey, Lebanon and Egypt
 - Direct and fast connection for Intra East Med traffics between Turkey, Lebanon and Egypt
 - Direct service from Levant (Mersin, Iskenderun, Beirut and Alexandria) to Algiers
 - Transshipment solution in Malta from all origins to Turkey, Lebanon, Egypt, Algeria and Spain
 - Multimodal solutions available in all origin and destination countries
 - The fastest transit time on the market from Mersin and Beirut to Damietta for RF cargo

Intra East Med



NAF Ro-Ro Services

RO-RO Morocco

RO-RO Algeria

RO-RO Tunisia

RO-RO Tunisia - Libya Express



RO-RO services



CMA CGM TULI EXPRESS
Your Intra Med dedicated service

Tunis

Tripoli

Malta

TUNISIA

LIBYA

TRANSIT TIME				
From	To	Malta	Tunis	Tripoli
Malta	-	-	3	5
Tunis	4	-	-	2
Tripoli	2	4	-	-

Our Strengths

- Best Transit time between Malta and Rades without port congestion
- Direct link Rades / Tripoli for all cargo, ro-ro and containers
- Direct link export Tripoli to Malta connecting worldwide areas

www.cma-cgm.com
August 2016

NAF & Intramed optimized network and feedering solution

Other main liners services

Tangiers Morocco shuttle

Tangiers Algeria shuttle

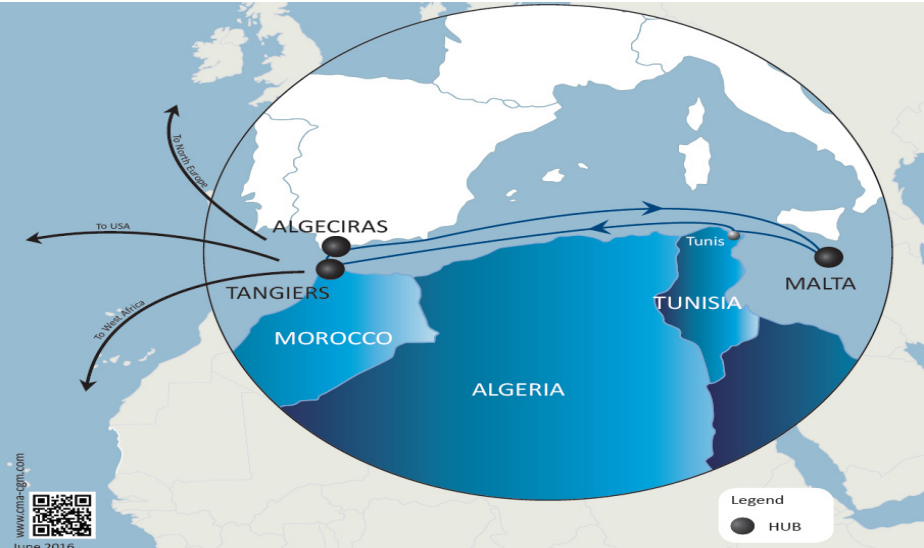
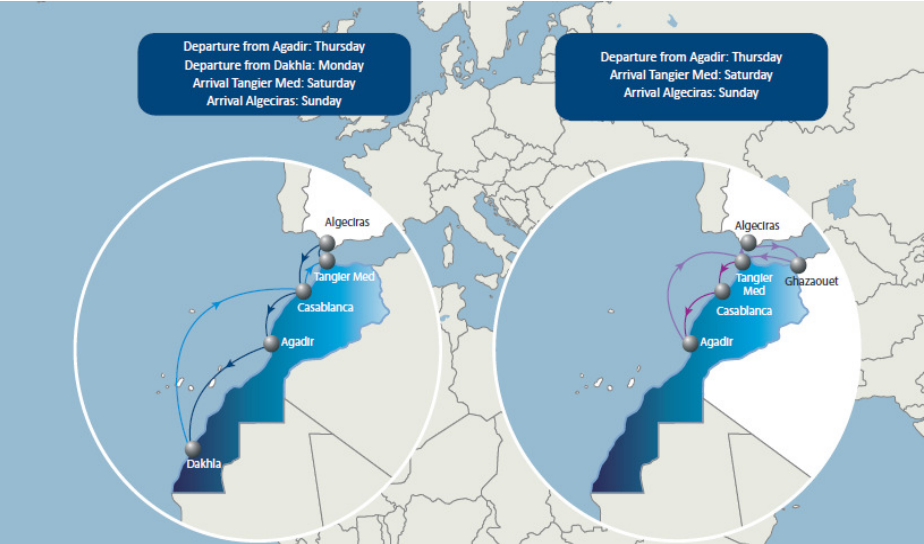
Tangiers Tunisia shuttle

Intramed services Network

An integrated network ensuring connection from/to every corner of Mediterranean sea



Shuttles ex Tanger: Morocco, West Algeria, Tunisia



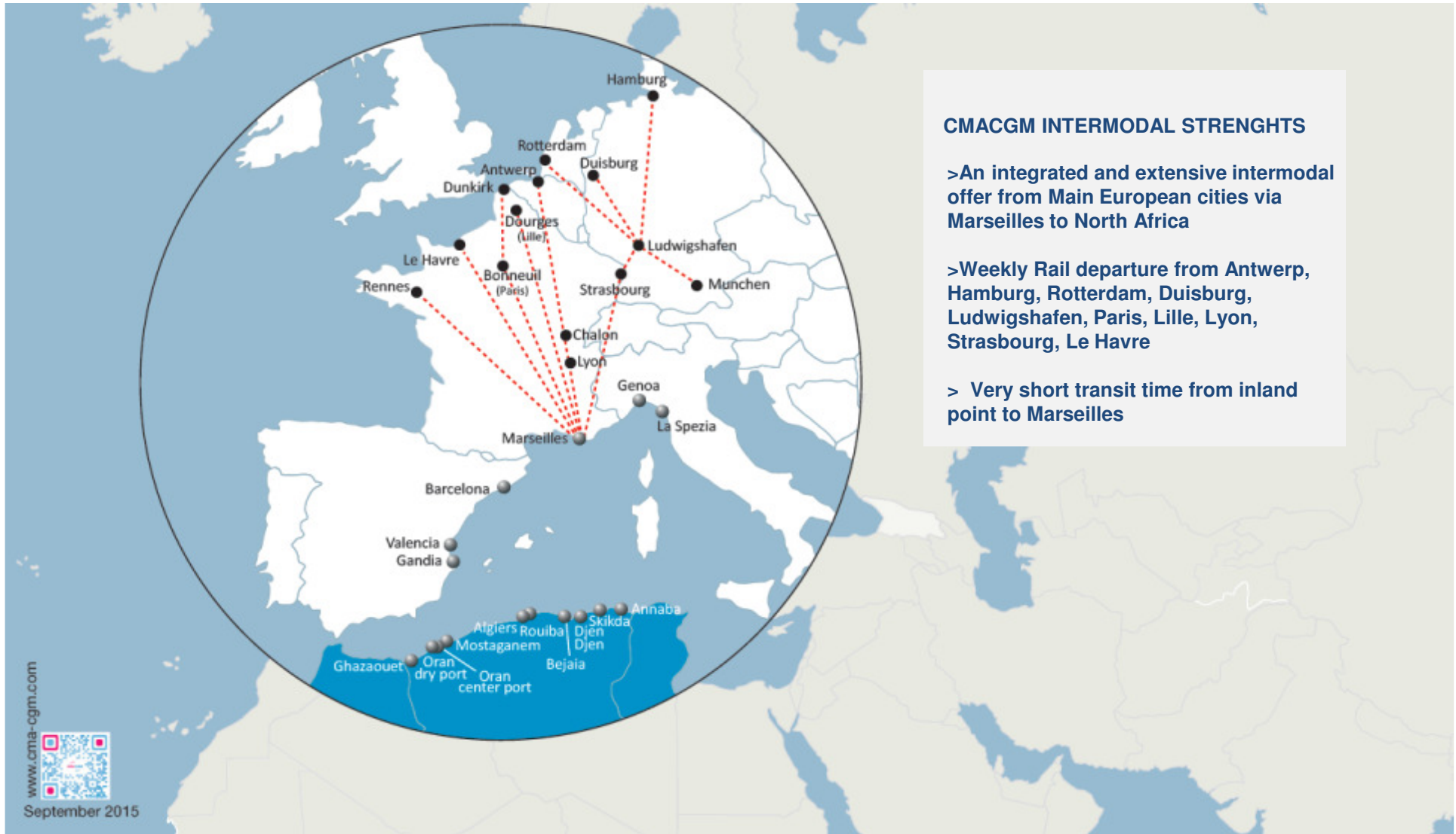
Inland & Intermodal solutions

Solutions : rail, truck, barge



France inland & European intermodal services

A comprehensive hinterland coverage to bring answer to short sea customer via Marseilles



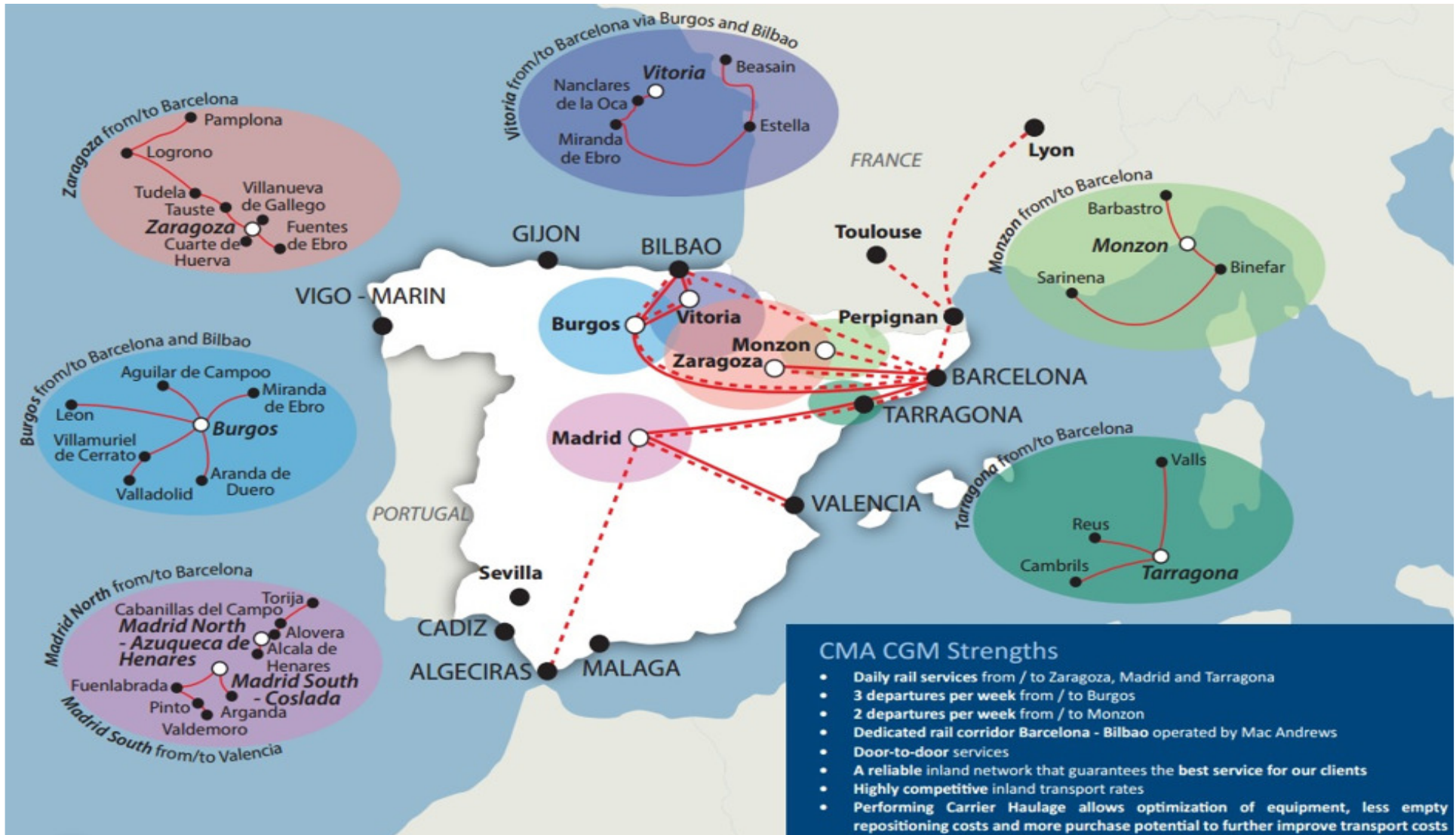
CMACGM INTERMODAL STRENGTHS

- >An integrated and extensive intermodal offer from Main European cities via Marseilles to North Africa
- >Weekly Rail departure from Antwerp, Hamburg, Rotterdam, Duisburg, Ludwigshafen, Paris, Lille, Lyon, Strasbourg, Le Havre
- > Very short transit time from inland point to Marseilles



Spain inland & intermodal services

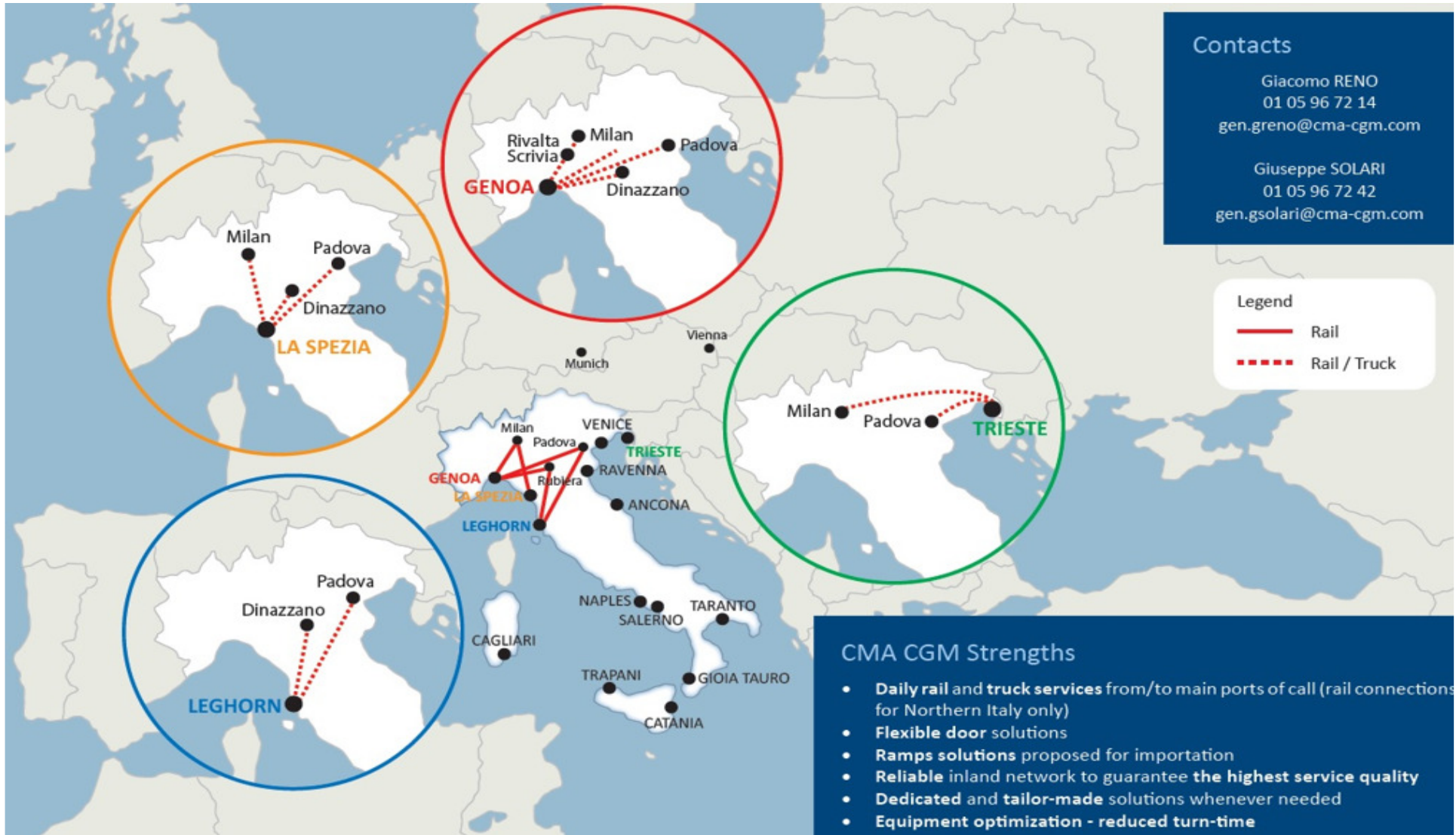
A comprehensive coverage to enhance short-sea offer



- CMA CGM Strengths**
- Daily rail services from / to Zaragoza, Madrid and Tarragona
 - 3 departures per week from / to Burgos
 - 2 departures per week from / to Monzon
 - Dedicated rail corridor Barcelona - Bilbao operated by Mac Andrews
 - Door-to-door services
 - A reliable inland network that guarantees the best service for our clients
 - Highly competitive inland transport rates
 - Performing Carrier Haulage allows optimization of equipment, less empty repositioning costs and more purchase potential to further improve transport costs

Italy inland & intermodal services

A comprehensive coverage to enhance short-sea offer



Adriatic Central Europe inland & intermodal services

A comprehensive coverage to enhance short-sea offer



Contacts

Via Trieste: Italy, Germany:
Giacomo RENO
gen.greno@cma-cgm.com

Via Koper: Austria, Czech Rep, Hungary, Slovakia, Slovenia, West Romania:
Alfred PRIMOZIC
kpe.aprimozic@cma-cgm.com

Via Durres: Albania, Kosovo:
Belina COBA
drz.bcoba@cma-cgm.com

Via Rijeka: Bosnia and Herzegovina, Croatia, Montenegro, Serbia:
Loredana MUZIC
rjk.lmuzic@cma-cgm.com

CMA CGM Strengths

The south gateway to Central European countries with a unique Intermodal network developed through the years to Slovakia, Hungary, South Germany, Czech Republic, Serbia and Bosnia

24 hours transit time per Rail for:

- Koper - Budapest / Bratislava / Wien
- Rijeka - Belgrade
- Trieste - Munich

Turkey inland & intermodal services

A comprehensive coverage to enhance short-sea offer



Contacts
 South Turkey
 Kemal KAVRAR
 mer.kkavrar@cma-cgm.com
 North Turkey
 Ibrahim YILDIRIM
 isb.iyildirim@cma-cgm.com

OUR INTERMODAL PRODUCT
 to combine with your Ocean Freight

- Direct services to North Europe, Far East and Middle East
- Connections with Malta, Beirut, Port Said, Tangier, Antwerp, Khor Fakkan and Port Kelang to any other destinations worldwide
- TBL with Iraq

CMA CGM Strengths

- Extensive, reliable and best value inland solutions to/from main ports of Northern Turkey to any inland destination in Turkey
- Pre-advise of 24 hours to perform the transport request (depending on equipment availability)
- Refrigerated (gen-set) road haulage solutions to/from Avclar, Gebze, Izmit, Gemlik, Izmir, Aliaga, Mersin & Iskenderun
- Ability to provide specialized lowbed trailers for OOG containers
- Can cater for Multistop Transport Request's for cargoes that require to be packed/unpacked in different locations
- Railway connections to/from Kayseri and Gaziantep

www.cma-cgm.com

 December 2015



THANK YOU

